
THE TEAMS WORKSHOP

The Prosperity Trait®: Turning Groups Into High-Prosperity Teams

Powered by the Prosperity Trait Index© (PTi)

Teams are not built by chance — they are built by structure. A high-prosperity team combines team building (trust, alignment, shared values) with teamwork (execution under pressure). When both are present, teams perform with consistency. When either is missing, variability between potential and performance increases.

The Teams Workshop equips leaders and groups to reduce variability by applying the Prosperity Trait Index© (PTi). Participants identify the Driving Forces that amplify collective performance and the Points of Friction that undermine accountability, alignment, and reliability.

This program applies the four Prosperity Trait® skills directly to teamwork and team building. Participants depart with a system for designing teams that are reliable, adaptable, and scalable — high-prosperity teams that act as force multipliers across the organization.

Who Should Attend?

- Executives responsible for building and sustaining high-performing teams
- HR, L&D, and talent leaders who want to scale team effectiveness
- Managers seeking to strengthen accountability, alignment, and resilience
- Organizations striving for consistent team performance under pressure

What Participants Receive

1. **Personalized PTi Report** — Individual strengths and friction point analysis
2. **Team PTi Profile** — Insights into collective Driving Forces and Points of Friction
3. **Teams Toolkit** — Exercises and system templates for building reliability
4. **Team Action Plan** — Practical strategies for aligning trust, goals, confidence, and resilience

What You'll Gain

- A measurable framework for building team reliability
- Tools to connect team building (conditions) with teamwork (execution)
- Strategies to embed accountability, trust, and alignment into team systems
- Methods for sustaining performance consistency under pressure

Industry Applications

- **Technology & SaaS** — Aligning teams for rapid execution in growth environments
- **Healthcare & Life Sciences** — Strengthening reliability in high-stakes teamwork
- **Finance & Insurance** — Improving collaboration while managing compliance demands
- **Manufacturing & Logistics** — Enhancing accountability in complex operations
- **Professional Services** — Building team reliability in client-facing settings

Format & Delivery Options

1. **In-Person & Virtual Workshops** — Interactive, systems-based learning
2. **Executive Coaching Add-On** — PTi-driven reinforcement of team effectiveness

Workshop Modules

• **Module 1 – Foundations of Teams**

Establish trust and psychological safety by differentiating team building from teamwork.

• **Module 2 – Discipline in Teams**

Replace avoidance with accountability by doing the hard thing together.

• **Module 3 – Goal Orientation in Teams**

Align vision and action using process goals and Keidel's sports models.

• **Module 4 – Self-Confidence in Teams**

Strengthen authentic contribution by replacing confidence myths with steady belief.

• **Module 5 – Mental Toughness in Teams**

Build patience, persistence, and resilience to perform consistently under pressure.

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